

Singapore Manufacturing Federation (SMF) will take the lead in coordinating a Singapore Pavilion's participation at **PHILAUTO 2017** – The No.1 automotive aftermarket show in Philippines, which will be held from **14-16 July 2017 at SMX Convention Center, Manila, Philippines.**

2016 looks set to another record year for the automotive industry as new vehicle sales continues to soar. This clearly reflects the continued strength of the Philippines economy which grew at 6.9% in the 1st quarter of 2016 – the fastest in the region. This growth is spurred on by increased domestic consumption, trade and investments. The Philippines will be a key market for the automotive aftermarket business as the demand moves from reused/reconditioned to new replacement parts. This trend will gather speed alongside the fastest growing automotive market in Southeast Asia. The number of new vehicles grew over 27% in early 2016 and is projected to exceed the 250,000 achieved in 2015.

PHILAUTO'17 is expected to be another completely 'sold out' show as most exhibitors have signed up again after the hugely successful 2016 edition. It's time to see to turbocharge your business at the Philippines' No.1 Auto Aftermarket Show.

For more information, log on to www.philauto.org

Financial Assistance

SMF **is obtaining** the approval from IE Singapore for Singapore Pavilion in **PHILAUTO 2017** to be covered under the **International Marketing Activities Programme (iMAP)**. The iMAP will allow eligible companies to receive **up to 50% subsidy of total eligible costs in space rental and stand construction.**

*Note: Companies may apply for **Double Tax Deduction (DTD)** for qualifying expenses not covered by iMAP. With effect from 01 Apr 12, the DTD has been enhanced to allow companies to automatically claim 200% tax deduction without prior approval from IE Singapore or STB (up to the first S\$100,000 of qualifying expenses per year of assessment).*

Qualifying Criteria

Eligible companies are defined as being incorporated and based in Singapore (exclude branch of a foreign company) & locally registered with at least 3 core business functions.

Market development and planning	Logistics and shipping management
Manufacturing and other value-added activities	Research and development and design function
Banking, financial and treasury functions	Business and investment

Cost of Participant

Booth Size	9sqm	15 sqm	18 sqm	27 sqm	36 sqm
Enhanced Shell Scheme Booth (with space rental, construction cost, Singapore branding and more features)	S\$580 per sqm				
	SGD5,220	SGD8,700	SGD10,440	SGD15,660	SGD20,880

* Cost of participation excludes GST.

* Please note that amount is **before** reimbursement of iMAP's approved amount. Reimbursement to approved exhibitors will be made **after** SMF receives said amount from IE Singapore.

* **SMF members** are required to pay an additional admin fee of **S\$180 per company (non-refundable)** of which amount is **not** eligible for claim under the iMAP scheme.

* **GS1 members** are required to pay an additional admin fee of **S\$280 per company (non-refundable)** of which amount is **not** eligible for claim under the iMAP scheme.

* **Non-SMF members** are required to pay an additional admin fee of **S\$500 per company (non-refundable)** of which amount is **not** eligible for claim under the iMAP scheme.

Please note that IE Singapore reserves the right to verify information provided by the companies. Eligibility and subsidy reimbursement of individual companies are subjected to final claim approval. iMAP is not a direct subsidy for expenses incurred by participating companies. iMAP is intended to offset the bona fide eligible costs paid by TAC to 3rd party suppliers in organizing the activity. TAC shall not misappropriate the participating fees collected from participating companies. TAC is responsible for all expenses related to the activity and will seek reimbursement for eligible expenses from IE Singapore on behalf of participating companies. IE Singapore will not be responsible to the participating companies in the event that TAC defaults in making payment to the participating companies.

For more information, please contact:

**Mr Steven Foo, Sales Representative @ 9623 9902 / Email: stevenfoo@asiapam.com or
Ms Michelle Zheng, SMF Secretariat @ 6826 3019 Email: michellezheng@smfederation.org.sg**

All information must be completed and returned via email: michellezheng@smfederation.org.sg or
 Fax: 6826 3068 (Attn: Michelle Zheng)



PHILAUTO 2017

14-16 July, 2017 @ Manila



A. DETAILS OF THE EXHIBITOR

Company: [N.B. Name of Company must be the same as appeared on the Business Registration Certificate & will be used on fascia board at your booth.]			Business Registration No. :
Name:			Designation:
Tel:	Mobile:	Fax:	Email:
Address:			
Products /Services (To be written on separate sheet. limit to 100 words):		SMF Member <input type="checkbox"/>	GS1 Member <input type="checkbox"/> Non SMF Member <input type="checkbox"/>

IMAP reimbursement to eligible exhibitors will be via cheque only, approximately four to six months after the exhibition, when SMF receives the iMAP fund from IE Singapore.

IMAP is subject to the final approval of IE Singapore. **To qualify for support under the IMAP programme**, companies must be incorporated (excludes branch of a foreign company) and based in Singapore and must have at least 3 of the following core business functions as below.

We _____ (name of the company) **confirm that we have at least 3 of the following core business functions as below** (Please tick in the box below):

- | | |
|--|--|
| <input type="checkbox"/> Market development and planning | <input type="checkbox"/> Logistics and shipping management |
| <input type="checkbox"/> Manufacturing and other value-added activities | <input type="checkbox"/> Research and development and design function |
| <input type="checkbox"/> Banking, financial and treasury functions | <input type="checkbox"/> Business and investment planning |

B. SPACE APPLICATION

The Participant hereby applies for a total of ____ square metres of stand package space. Allocation of the booth will be at the final discretion of the Organiser.

C. PAYMENT

Full payment of the Participation Fee shall be made by crossed cheque payable to "Singapore Manufacturing Federation" with return of this reply-form. SMF reserves the right to reject this application if the full payment is not received. Other terms and conditions apply as per the Space Contract provided by the Show Organiser. **Cheque payment to be mailed to: 2985 Jalan Bukit Merah Singapore 159457. Attn: Ms Michelle Zheng.**

D. CANCELLATION

In the event of cancellation, the total contract value must be honored. We regret that no refund will be made for cancellation.

E. TERMS AND CONDITIONS OF TRADE FAIR PARTICIPATION

The Exhibiting Company shall be irrevocably bound by the terms and conditions as stated in the Space Contract provided by **AMB Tarsus Exhibitions Sdn Bhd**. The Exhibitor shall at all times keep SMF and **AMB Tarsus Exhibitions Sdn Bhd** and each of its directors, officers, employees, agents and representatives (collectively, the "Indemnified Parties") fully and effectively indemnified from and against any and all liabilities, claims, damages, costs, charges and expenses to which any of the Indemnified Parties may be exposed or which any of the Indemnified Parties may incur, suffer, sustain and against all actions, suits, proceedings, claims, demands of any nature whatsoever which may be taken, made or threatened against any of the Indemnified Parties or incurred or become payable by any of the Indemnified Parties or which may arise directly or indirectly by reason of any act, deed, matter or thing done or permitted or omitted to be done by any of the Indemnified Parties in connection with this Agreement or arising therefrom and all other costs, charges and expenses in connection therewith, including legal costs on a full indemnity basis.

F. APPROVED BY / ON BEHALF OF THE EXHIBITOR

Name & Designation	Signature	Date	Company Stamp